



Providing Services to Persons  
With Intellectual and Developmental Disabilities

## **BOARD MEETING MINUTES**

### **October 12, 2021**

#### **Present:**

Darcy Arnold  
Mary Turner  
Mary West  
Carolyn Rettig  
David Lane  
Dr. Lou Dwyer  
Julie Hilmes  
Trevor Harrison  
David Kienholz

#### **Absences:**

Mike Schottelkotte  
Traci Watson

#### **Staff Present:**

John Vastag  
Steve Dahlman  
Kevin Sowder  
Aimee Pruitt

- I. Call to Order: Meeting called to order at 5:15 PM by President Darcy Arnold.
- II. Absences: See above
- III. Minutes Review. Motion by David Kienholz and seconded by Julie Hilmes to approve minutes from the September meeting. All in favor, motion carried.
- IV. Public Comment:
  - A. Board Emails: Darcy reminded everyone to check your COI emails.
- V. Executive Director's Report: John thanked the Turner family for graciously having friends and family making donations to COI in memorial to the late Richard Turner, we have received \$6700 in donations thus far.
  - The decision was made to gift Mr. Pozez (the man who donated the land we just sold) a piece of art made by one of our clients. Chris M. arranged to have the piece framed and it turned out beautiful. The Board got to see the print and sign a thank you card before they will be shipped to Mr. Pozez.
  - COVID vaccination rules and regulations continue to change, as it stands, we are working towards being 100% vaccinated in all of our Group Homes. Another decision by the State Department of Health is now being made in December instead of October 21 that might drop that number to 90% for Group Homes. We are still wearing masks in facilities and doing regular testing. Waiver applications for less than 100% vaccinations for the two group homes that have had Religious and medical submitted by employees have been turned into CDPHE; they have 90 days to respond to us.

- January 1, 2022, sees a 2.11% retro rate increase from April 2021 through March 2022, no idea what kind of strings will be attached to this. The new year also brings a salary increase that will be effective through April 14, 2023, there is a meeting with HCPF Thursday (10/14) to discuss how we will handle the compression and what will happen after the end date. Pending federal approval CM could see a 2.11% increase starting April 1, 2022, through March 31, 2023.
- The staffing crisis continues to rear its ugly head for us and our colleagues around the state. We have 13 open positions, 12 DSP and 1 Job Coach. Canyonview should have 13 staff members we are down to 3. Vista View is extremely shorthanded as well. Imagine! have closed one 8-person Group Home and will close another one soon, they were down 33 people and have lost 7 more due to the vaccine mandate. Imagine! Is offering \$18 to start and are trying to get it up to \$20, they're using the National Guard to help fill shifts.
- All of our nurses have resigned, more information on that as it comes.
- One bit of good news related to staffing; our CFO position has been filled. Coreena Howard will come onboard November 8<sup>th</sup>. Coreena has previous experience as a CFO, CEO, and is a licensed attorney.
- We are moving right along with the Economic Impact Study; our Employee Surveys are ready to go out next week.
- October 1<sup>st</sup> we were contacted by the Attorney General's office pursuant to a criminal investigation at Hillview, the allegations fall under quality care versus criminal fraud. We are supposed to have 2 years-worth of data by October 14<sup>th</sup> but we received an extension until October 31<sup>st</sup>.
- Today (10/12) we had a survey team show up at Hillview to do an emergency investigation due to anonymous complaints. Janice has been at Hillview since 10 am monitoring and will most likely be there into the late evening. The August survey from Hillview has been closed with only 2 deficiencies so these surveyors will be able to look at that as well.
- One of our residents was given a 30-day notice to change services.
- On September 29<sup>th</sup> we had a Colorado Disability Law review, the surveyors chose 2 Group Homes and Park Place as a sample to look at and everything went just fine.
- DSP week was a success, the mayors of Delta and Montrose made a proclamation declaring DSP Week. The mayor of Montrose came to Park Place to read the Proclamation and to meet some of our people. The mugs given to our DSP in appreciation were well received.

## VI. Committee Reports

- A. Finance/Audit Committee: Steve and the Auditor are conducting a virtual audit again this year. Steve and Kevin are still running the numbers on the health insurance expenses. Funding and operational mitigations due to COVID has impacted the FY2021 financials in many ways.
- Steve presented the financial report for July 2021. We show a \$55K deficit but there is still about \$25K revenue from state programs that haven't been billed out yet so more like a \$33K deficit for July. We are 7% under projected on expenses and 4% under on revenue. There were no capital expenses in July, but we've begun working on our backlog of facility maintenance items; tree trimming, hot water heaters, etc. 6-8 clients were moved in August and September, so Maintenance has been busy.
  - Family Care Giver services have started, 1 enrollment in July, 4 in August, as well as 1 new in Comp. August will see more revenue from this.

- Cash continues to hold out. We paid AC off in August for around \$100K. We only have 2 notes left totaling, about \$1m; both notes are on Park Place.
  - In September the \$2500 grant given by RMHF for staff was distributed in the form of City Market gift cards.
  - David Lane moves to approve the financial statement for July 2021, as presented, seconded by David Kienholz. All in favor, motion carried.
- B. PR/Fund-Raising Committee: Lori Sharp brought Tonya Maddox of Our Town Matters, a local marketing agency, into the COI fold. Tonya would like to get COI out there on social media (Facebook, Instagram, etc.) as well as in the paper and on the radio. Pretty much rebrand our agency and bring more attention to the work we do.
- I Am... is a campaign Tonya is starting to get our clients out into our community, it starts with a picture and a blurb about an individual along with an I Am statement (I Am kind, I Am confident, I Am employable) to help make people aware of who we are.
- C. Nominating Committee: Carolyn Rettig will read the report this evening, Darcy Arnold, Mary West, Carolyn Rettig, and David Lane will all serve another term.

VII. Old Business:

- A. Tonya Maddox: Community Campaign: Explained in more detail at the Annual Meeting this evening.
- B. Riverside Gardens: Darcy visited the gardens a couple times, met with Lucy Noll and a gentleman who helped set up the farmers market here. These greenhouses are probably a bit much for us, they are huge. Darcy recommends that we have enough on our plate right now without trying to break down greenhouses and move them to Park Place.
- David K. spoke to the owner of the greenhouse, and he agreed this would be a lot for us. One suggestion was we could lease the facility from them for a year and they would train our people in a kind of job coach scenario.
  - Carolyn R. thinks it would be a good idea to see what they make/spend in a year before we go too much further. There would definitely be a lot more research before any decisions could be made.

VIII. New Business:

- A. Board Resolution (attached) for offer made on the Admin Building: Steve read the Resolution; discussion ensued. David Kienholz recused himself from the resolution. David Lane motioned to approve, seconded by Mary Turner. All in favor, motion carried.

IX. Announcements: Julie Hilmes informed the Board the Fox Theater invited COI to a private showing of The Adams Family 2. There was a good turnout, staff and clients came from Montrose, Delta, and Cedaredge to attend. They had a good time.

X. Adjournment: Motion to adjourn put forth by Mary Turner. Meeting was adjourned at 6:18 PM.

Respectfully submitted,

Aimee Pruitt



**COMMUNITY OPTIONS, INC.**  
**49<sup>TH</sup> ANNUAL MEETING – 10/12/2021**  
**Montrose Ute Museum**

**PRESENT:**

Darcy Arnold  
Mary Turner  
Mary West  
Carolyn Rettig  
David Lane  
Dr. Lou Dwyer  
Trevor Harrison  
David Kienholz  
Julie Hilmes

**ABSENCES:**

Mike Schottelkotte  
Traci Watson

**STAFF PRESENT:**

Many.

**GUEST:**

Tonya Maddox  
Tom Turner  
Steve Dahlman

Cookies, fruit, coffee, and conversation were enjoyed by all prior to the meeting. Tonya Maddox spoke about the “I Am” campaign letting everyone know what it’s all about. She presented nice mockups of what an I Am photo, blurb, and statement will look like then took suggestions from the crowd for what they believed an I Am statement should be (“I am confident, I am personable, I am human). At the end of her speech Tonya sent a clipboard around for parents and guardians to sign some of our clients up for the campaign.

**I. Call to Order:**

President Darcy Arnold called the meeting to order at 6:50 p.m.

**II. Joyful Sounds:**

Darcy introduced this group from the All-Saints Anglican Church. As always, the concert was fun keeping everyone involved with lovely music and activities that fortunately included an animated round of the Hokey Pokey.

**III. Introduction of Board:**

John welcomed everyone and then introduced the Board.

**IV. Nominating Committee Report and Election of Board Members/Officers:**

Carolyn Rettig, Secretary, read the rules for voting and the nominating process. The Nominating Committee recommended the re-election of four current board members:

Darcy Arnold, Mary West, Carolyn Rettig, and David Lane. There were no nominations from the floor, so it was moved and seconded to close nominations. Carolyn Rettig made a motion and Trevor Harrison seconded to re-elect the four current board members. Motion carried.

**Slate of Officers:** Darcy Arnold – President; Mary Turner – 1<sup>st</sup> Vice President; Mary West – 2<sup>nd</sup> Vice President; Carolyn Rettig – Secretary; David Lane – Treasurer. Motion was made by Carolyn Rettig and seconded by Trevor Harrison to elect this slate of officers. Motion carried.

**V. Special Guests:**

Darcy introduced our special guests, Mr. Tom Turner and Mr. Steve Dahlman. Both gentlemen were presented with a gift, an anecdote from Darcy, and a standing ovation. They each said a few words and graciously accepted their gifts and the razzing from staff and the Board.

**VI. Special Recognition, including COI's Employee of the Year:** John thanked everyone for attending our 49<sup>th</sup> Annual Meeting. John thanked Norman Pozez for the generous donation of land we were able to sell. John also thanked our community, colleagues, staff, and clients for hanging in there for another year.

- **Special Recognition was given to COI's Co-Employee of the Year for 2021:** Janice Elliott, Congrats to a well-deserving lady!

**VII. Adjournment:** Darcy thanked everyone for their attendance and adjourned the 49<sup>th</sup> Annual Meeting at 8:20 p.m.

Submitted by:

Aimee Pruitt

**Community Options, Inc.**  
**FY22 FINANCE REPORT AS OF 7/31/2021**  
**10/12/2021**



**Reports attached:**

1. Balance Sheet/Working Capital Report
2. Revenue and Expense Statement

**Summary:**

**REVENUES** Medicaid rates lost their covid enhancements as of 7/1/2021. SGF program direct service and EI GAE for July have yet to be billed. This should result in an estimated increase in revenue of about \$25k lowering the July loss to an estimated \$30k. The month's revenue is .7% below budgeted amounts.

**EXPENSES** High staff vacancies resulted in personnel savings but would be offset by almost \$40k of relief cost. Expenses were .4% below budget for the month. In August there will be an increase of expenses incurred related to facility upkeep and delayed maintenance. Little will be capitalized so expenditures will impact the bottom line.

**Working Capital as of 7/31/21**

Current Month	7/1/2021 Balance	Net Change from 7/1/21	Increase of
\$ 1,964,776	\$ 451,532	\$ 1,513,244	\$ 81,171 from last month.

**Balance Sheet as of 7/31/21**

	Current Month	7/1/2021 Ratio	Net % Change from 7/1/21
Current Ratio	2.747	2.575	6.69%
Curr Assets/All Liabilities	1.388	1.354	2.54%

**Capital/Ops Projects:**

\$ 82	<b>Current Month</b>	August forward will see some increased facility maintenance items and cost.
\$ 82	<b>Year-to-Date</b>	

**Revenue to 7/31/2021**

	Actual	Budget	+/-
Agency	7.59%	8.33%	-0.74%
Agency w/o Children's Svc	7.93%	8.33%	-0.41%

**Comparative Expense Review as of 7/31/2021**

Expenses:	Current Month over/(under)	Last Month over/(under)	Cur Mth/Last Yr over/(under)	Comment-See Summary
<b>Agency</b>	<b>-0.42%</b>	<b>-5.81%</b>	<b>-1.07%</b>	
<b>Agency w/o Children's</b>	<b>-0.29%</b>	<b>-5.56%</b>	<b>-1.07%</b>	
Children's Svc's	-2.68%	-9.49%	-2.98%	
Day/SLS Program Svc's	-1.68%	-20.79%	-3.13%	
Residential Svc's	0.67%	-0.10%	0.73%	
Adult Services	-0.10%	-6.71%	-0.50%	
Case Mgmt.	-0.14%	-0.03%	-0.67%	
Transportation Svc's	-1.29%	-16.28%	-4.73%	
Admin	-0.53%	0.19%	-0.80%	



**COMMUNITY OPTIONS, INC.--BALANCE SHEET & WORKING CAPITAL REPORT**  
**FY22 PERIOD ENDING 7/31/2021 (8.3% OF FY22)**  
**10/12/2021**

<b>ASSETS:</b>	<b>7/31/21 Ops</b>		<b>6/30/21 Ops</b>		<b>5/31/2021</b>		<b>6/30/2020</b>		<b>6/30/2019</b>		<b>6/30/2018</b>	
Current Assets												
Operating Cash Accts	\$	2,094,326	\$	2,057,376	\$	1,940,873	\$	2,157,846	\$	1,069,872	\$	706,828
Cash Held in Trust	\$	232,473	\$	154,094	\$	217,478	\$	199,748	\$	63,912	\$	772,149
Prepaid Expenses	\$	45,504	\$	45,488	\$	40,018	\$	39,116	\$	37,232	\$	114,115
Medicaid A/R	\$	558,789	\$	581,049	\$	489,842	\$	590,569	\$	532,669	\$	497,328
State A/R	\$	20,254	\$	169,889	\$	142,094	\$	54,620	\$	192,542	\$	168,289
Misc. A/R (Spec Nds, VR, Gen'l)	\$	126,913	\$	126,976	\$	119,937	\$	178,547	\$	7,793	\$	24,143
Voc Trade A/R	\$	3,118	\$	2,701	\$	2,539	\$	2,775	\$	4,710	\$	4,704
Client A/R	\$	8,048	\$	5,708	\$	4,802	\$	9,100	\$	9,548	\$	7,210
<b>Total Current Assets *</b>		<b>\$ 3,089,425</b>		<b>\$ 3,143,281</b>		<b>\$ 2,957,583</b>		<b>\$ 3,232,321</b>		<b>\$ 1,918,278</b>		<b>\$ 2,294,766</b>
<b>Notes Receivable</b>	\$	41,445	\$	41,445	\$	42,118	\$	46,001	\$	147,884	\$	207,729
<b>Assets held for sale</b>		<b>\$ 875,000</b>		<b>\$ 875,000</b>		<b>\$ 875,000</b>		<b>\$ 1,087,471</b>		<b>\$ 1,087,471</b>		<b>\$ 1,087,471</b>
Fixed Assets												
Office Eqmt	\$	6,129	\$	2,413	\$	3,116	\$	10,849	\$	20,145	\$	5,448
Trans Eqmt	\$	273,344	\$	197,475	\$	200,483	\$	233,571	\$	71,273	\$	62,817
Land	\$	604,605	\$	604,605	\$	604,605	\$	604,605	\$	604,605	\$	629,626
Bldgs & Imprvmts	\$	2,035,597	\$	2,050,071	\$	2,069,418	\$	2,282,235	\$	2,482,235	\$	2,259,162
Program Eqmt	\$	19,932	\$	15,465	\$	15,941	\$	21,177	\$	23,780	\$	12,210
Cur. Yr. Capital & Work In Progress	\$	2,909	\$	125,545	\$	118,427	\$	-	\$	-	\$	455,774
<b>Total Fixed Assets</b>		<b>\$ 2,942,516</b>		<b>\$ 2,995,574</b>		<b>\$ 3,011,990</b>		<b>\$ 3,152,437</b>		<b>\$ 3,202,038</b>		<b>\$ 3,425,037</b>
<b>TOTAL ASSETS</b>		<b>\$ 6,948,386</b>		<b>\$ 7,055,531</b>		<b>\$ 6,886,691</b>		<b>\$ 7,518,230</b>		<b>\$ 6,355,671</b>		<b>\$ 7,015,003</b>
<b>LIABILITIES &amp; FUND BALANCES:</b>												
Liabilities												
<b>Current Liabilities*</b>	\$	1,124,649	\$	1,220,796	\$	1,116,269	\$	2,780,789	\$	1,649,834	\$	1,025,978
Long Term Liabilities	\$	1,100,892	\$	1,100,949	\$	1,107,743	\$	706,362	\$	876,287	\$	1,812,285
<b>Total Liabilities</b>		<b>\$ 2,225,541</b>		<b>\$ 2,321,745</b>		<b>\$ 2,224,012</b>		<b>\$ 3,487,151</b>		<b>\$ 2,526,121</b>		<b>\$ 2,838,263</b>
Fund Balance	\$	4,778,012	\$	3,777,867	\$	3,777,867	\$	3,876,594	\$	4,176,740	\$	4,587,774
<b>Net Income</b>	\$	<b>(55,166)</b>	\$	<b>955,921</b>	\$	<b>884,813</b>	\$	<b>154,485</b>	\$	<b>(347,189)</b>	\$	<b>(411,034)</b>
<b>Total Fund Bal &amp; Net Income</b>		<b>\$ 4,722,846</b>		<b>\$ 4,733,788</b>		<b>\$ 4,662,680</b>		<b>\$ 4,031,079</b>		<b>\$ 3,829,551</b>		<b>\$ 4,176,740</b>
<b>TOTAL LIABILITIES &amp; FUND BALANCE</b>		<b>\$ 6,948,386</b>		<b>\$ 7,055,531</b>		<b>\$ 6,886,691</b>		<b>\$ 7,518,230</b>		<b>\$ 6,355,672</b>		<b>\$ 7,015,004</b>

	<b>7/31/21 Ops</b>		<b>6/30/21 Ops</b>		<b>5/31/2021</b>		<b>6/30/2020</b>		<b>6/30/2019</b>		<b>6/30/2018</b>	
<b>*WORKING CAPITAL BALANCE</b>		<b>1,964,776</b>		<b>1,922,485</b>		<b>1,841,314</b>		<b>451,532</b>		<b>268,444</b>		<b>1,268,788</b>
Change:												
From Previous Month		42,291		81,171		(216,686)						
FY to Date:												
<b>(Balance at 7/1/21)= \$ 1,922,485</b>		42,291		1,470,953		(81,171)		183,088		(1,000,344)		#REF!
		(from 7/1/20)		(from 7/1/20)		(from 7/1/20)		(from 7/1/19)		(from 7/1/18)		(from 7/1/17)



## COMMUNITY OPTIONS, INC.

## FY22 Initial Budget Revenue &amp; Expense by Program

8.33%

10/12/2021

As of 7/31/2021

A

B

C

E

ITEM	REVENUE: FY2022 INITIAL BUDGET	REVENUE: FY22 JUL21 ACTUAL	REVENUE: FY22 Y-T-D	REVENUE: 21BUD->22BUD %% CHANGE	EXPENSE: FY2022 INITIAL BUDGET	EXPENSE: FY22 JUL21 ACTUAL	EXPENSE: FY22 Y-T-D	EXPENSES: BUD21->BUD22 %% CHANGE
<b>TOTAL ALL PROGRAMS</b>	<b>7,508,614</b>	<b>570,153</b>	<b>570,154</b>	<b>#REF!</b>	<b>7,905,512</b>	<b>625,317</b>	<b>625,317</b>	<b>#REF!</b>
<b>Without Children &amp; Family:</b>								
REVENUE BUDGET / MONTH / YTD	\$ 7,058,062	\$ 559,531	\$ 559,531					
EXPENSE BUDGET MONTH / YTD	\$ 7,456,813	\$ 7,456,813	\$ 599,948	8.05%				
SURPLUS/(DEFICIT) BUDGET / MONTH / YTD	\$ (398,751)	\$ (6,897,281)	\$ (40,417)					
<b>CHILDREN/FAMILY SVCS:</b>								
E.I. UNICORN BILLING	100,773	4,368	4,368	4.3%	148,317	10,790	10,790	7.3%
E.I. GAE CONTRACT DIRECT	54,435			0.0%	0			#DIV/0!
EARLY INTERV INS TRUST	10,885			0.0%	10,885	3,289	3,289	30.2%
EARLY INTERV INS TRUST/BROKER	2,488			0.0%	0			#DIV/0!
<b>SUBTOT E/I+PART C</b>	<b>168,581</b>	<b>4,368</b>	<b>4,368</b>	<b>2.6%</b>	<b>159,202</b>	<b>14,079</b>	<b>14,079</b>	<b>8.8%</b>
<b>FSS PROGRAM:</b>								
DIRECT FAMILY	126,676			0.0%	126,676	92	92	0.1%
PROGRAM MSO,C/M	58,956	4,084	4,084	6.9%	58,956	4,159	4,159	7.1%
<b>SUBTOTAL FSSP</b>	<b>185,632</b>	<b>4,084</b>	<b>4,084</b>	<b>2.2%</b>	<b>185,632</b>	<b>4,251</b>	<b>4,251</b>	<b>2.3%</b>
CHILDRENS' EXTENSIVE SUP(CES)	48,616	2,170	2,170	4.5%	48,616	1,556	1,556	3.2%
<b>SUBT CHILD/FAMILY SVCS</b>	<b>402,829</b>	<b>10,622</b>	<b>10,622</b>	<b>2.6%</b>	<b>393,450</b>	<b>19,886</b>	<b>19,886</b>	<b>5.1%</b>
<b>PROGRAM ADMIN/OTHER:</b>								
EARLY INTER-ADMIN CONTRACT	47,724			0.0%	55,200	5,483	5,483	9.9%
DEPRECIATION					50			0.0%
<b>SUBT PROGRAM ADMIN/OTHER</b>	<b>47,724</b>	<b>-</b>	<b>-</b>	<b>0.0%</b>	<b>55,250</b>	<b>5,483</b>	<b>5,483</b>	<b>9.9%</b>
<b>SUBTOTAL CHILD/FAMILY SVCS</b>	<b>450,553</b>	<b>10,622</b>	<b>10,622</b>	<b>2.4%</b>	<b>448,700</b>	<b>25,369</b>	<b>25,369</b>	<b>5.7%</b>
<b>DAY/SLS PROGRAM:</b>								
MEDICAID DAY SVCS	809,641	73,182	73,182	9.0%				
MED SUPPORTED LVG SVCS	432,887	43,583	43,583	10.1%				
STATE SUPPORTED LVG SVCS	98,043	-	-	0.0%				
OBSS SVCS	14,508	-	-	0.0%				
MONTROSE PROD REV	6,957			0.0%				



## COMMUNITY OPTIONS, INC.

## FY22 Initial Budget Revenue &amp; Expense by Program

8.33%

10/12/2021

As of 7/31/2021

A

B

C

E

ITEM	REVENUE:	REVENUE:	REVENUE:	REVENUE:	EXPENSE:	EXPENSE:	EXPENSE:	EXPENSES:
	FY2022	FY22	FY22	21BUD-->22BUD	FY2022	FY22	FY22	BUD21->BUD22
	INITIAL BUDGET	JUL21 ACTUAL	Y-T-D	%% CHANGE	INITIAL BUDGET	JUL21 ACTUAL	Y-T-D	%% CHANGE
DELTA/ASPEN CREST PROD REV	3,595	821	821	22.8%	377,006	27,017	27,017	7.2%
JOB COACH	10,110			0.0%				
SCHOOL DAY	11,624			0.0%				
SECOND IMPRESSIONS	62,058	5,191	5,191	8.4%	135,132	8,231	8,231	6.1%
PARK PLACE					390,717	30,697	30,697	7.9%
PARK PLACE SE					150,432	1,520	1,520	1.0%
ASPEN CREST SE					25,547	1,944	1,944	7.6%
DAY PRIVATE PAY	7,106	312	312	4.4%	0			#DIV/0!
MONTROSE PP DEPRECIATION					100,000	8,182	8,182	8.2%
DELTA/AC DEPRECIATION					21,500	1,810	1,810	8.4%
MONTROSE ADMIN					206,113	9,851	9,851	4.8%
DELTA/ASPEN CREST ADMIN					90,332	4,250	4,250	4.7%
<b>SUBT DAY/SLS PROGRAM SVCS</b>	<b>1,456,529</b>	<b>123,089</b>	<b>123,089</b>	<b>8.5%</b>	<b>1,496,779</b>	<b>93,502</b>	<b>93,502</b>	<b>6.2%</b>
<b>SLS PERSONAL CARE/ SUPPORT:</b>								
MED SLS PERS CARE/SUPPORT					164,314	19,253	19,253	11.7%
ST SLS PERS CARE/SUPPORT					95,748	4,117	4,117	4.3%
<b>SUBT SLS PERS CARE/SUPPORT:</b>	<b>0</b>	<b>-</b>	<b>-</b>	<b>0</b>	<b>260,062</b>	<b>23,370</b>	<b>23,370</b>	<b>9.0%</b>
<b>SUBT DAY/SLS PROGRAM:</b>	<b>1,456,529</b>	<b>123,089</b>	<b>123,089</b>	<b>8.5%</b>	<b>1,756,841</b>	<b>116,872</b>	<b>116,872</b>	<b>6.7%</b>
<b>RESIDENTIAL PROGRAM:</b>								
MEDICAID RESIDENTIAL SVCS								
VISTA VIEW GH	391,643	33,016	33,016	8.4%	286,454	26,723	26,723	9.3%
CASCADE GH	368,801	30,855	30,855	8.4%	312,539	32,510	32,510	10.4%
HILLVIEW GH	511,811	40,234	40,234	7.9%	488,668	43,452	43,452	8.9%
GLENCOE GH	6,000	-	-	0.0%	13,650	1,423	1,423	10.4%
CANYONVIEW GH	525,233	40,804	40,804	7.8%	407,110	33,577	33,577	8.2%
UTE HOUSE GH	547,809	40,329	40,329	7.4%	423,498	42,544	42,544	10.0%
<b>SUBTOTAL GRP HMS</b>	<b>2,351,298</b>	<b>185,237</b>	<b>185,237</b>	<b>7.9%</b>	<b>1,931,919</b>	<b>180,229</b>	<b>180,229</b>	<b>9.3%</b>
MONTROSE PCA BILLING	201,900	17,128	17,128	8.5%	271,836	19,837	19,837	7.3%
DELTA PCA BILLING	345,886	28,436	28,436	8.2%	239,563	19,332	19,332	8.1%

## COMMUNITY OPTIONS, INC.

## FY22 Initial Budget Revenue &amp; Expense by Program

8.33%

10/12/2021

As of 7/31/2021

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ITEM	REVENUE: FY2022 INITIAL BUDGET	REVENUE: FY22 JUL21 ACTUAL	REVENUE: FY22 Y-T-D	REVENUE: 21BUD-->22BUD %% CHANGE	EXPENSE: FY2022 INITIAL BUDGET	EXPENSE: FY22 JUL21 ACTUAL	EXPENSE: FY22 Y-T-D	EXPENSES: BUD21->BUD22 %% CHANGE
NEW COMP RESOURCES EST.	122,281			0.0%	0			#DIV/0!
HOST HOME SVCS	947,476	82,614	82,614	8.7%	669,607	55,510	55,510	8.3%
HOST HM ADMIN					69,624	6,292	6,292	9.0%
FAMILY CARE GIVER		1,875	1,875			1,406	1,406	#DIV/0!
<b>SUBT PCA/HH</b>	<b>1,617,543</b>	<b>130,053</b>	<b>130,053</b>	<b>8.0%</b>	<b>1,250,630</b>	<b>102,377</b>	<b>102,377</b>	<b>8.2%</b>
ALL REIMBURSED MEDICAL	9,916	433	433	4.4%				
HUD	10,620	883	883	8.3%				
CLIENT R/B	656,978	54,669	54,669	8.3%				
<b>SUBT RESID PROGRAM</b>	<b>4,646,355</b>	<b>371,275</b>	<b>371,275</b>	<b>8.0%</b>	<b>3,182,549</b>	<b>282,606</b>	<b>282,606</b>	<b>8.9%</b>
CONTRACT SERVICES								
OHCDs (Prof Svc)					8,500	49	49	0.6%
<b>SUBT CONTRACT SERVICES</b>					<b>8,500</b>	<b>49</b>	<b>49</b>	<b>0.6%</b>
<b>PROGRAM ADMIN/OTHER:</b>								
RESID ADMIN/SUPPORT					118,200	15,080	15,080	12.8%
MONTROSE MEDICAL SUPPORTS					146,940	14,048	14,048	9.6%
DELTA MEDICAL SUPPORTS					80,152	5,695	5,695	7.1%
OTHER(Clt Vacation Clearing)	0			#DIV/0!	976	1,813	1,813	185.8%
RESID DEPRECIATION					102,000	8,203	8,203	8.0%
SUBT PROGRAM ADMIN/OTHER:	0			#DIV/0!	448,268	44,839	44,839	10.0%
<b>SUBT RESIDENTIAL PROGRAM:</b>	<b>4,646,355</b>	<b>371,275</b>	<b>371,275</b>	<b>8.0%</b>	<b>3,639,317</b>	<b>327,494</b>	<b>327,494</b>	<b>9.0%</b>
<b>SUBTOTAL ADULT SVCS:</b>	<b>6,102,884</b>	<b>494,364</b>	<b>494,364</b>	<b>8.1%</b>	<b>5,396,158</b>	<b>444,366</b>	<b>444,366</b>	<b>8.2%</b>
<b>CASE MANAGEMENT:</b>								
CS MGMT(STATE)	32,157	4,084	4,084	12.7%	358,380	29,900	29,900	8.3%
EI SVC COORDINATORS	82,050	-	-	0.0%	95,327	7,409	7,409	7.8%
CS MGMT(TCM)	358,565	33,112	33,112	9.2%				
CM ADMIN FEES (New 7/20)	0			#DIV/0!				
EARLY INTERV INS TRUST/SC	1,670			0.0%				
TCM-EARLY INTERVENTION	28,764	4,165	4,165	14.5%				
OTHER--DRAWER FUND	0			#DIV/0!	1,800			0.0%

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ITEM	REVENUE:	REVENUE:	REVENUE:	REVENUE:	EXPENSE:	EXPENSE:	EXPENSE:	EXPENSES:
	FY2022	FY22	FY22	21BUD-->22BUD	FY2022	FY22	FY22	BUD21->BUD22
	INITIAL BUDGET	JUL21 ACTUAL	Y-T-D	%% CHANGE	INITIAL BUDGET	JUL21 ACTUAL	Y-T-D	%% CHANGE
DEPRECIATION					0			#DIV/0!
<b>SUBTOTAL CS MGMT</b>	<b>503,206</b>	<b>41,361</b>	<b>41,361</b>	<b>8.2%</b>	<b>455,507</b>	<b>37,309</b>	<b>37,309</b>	<b>8.2%</b>
<b>TRANSPORTATION SVCS/SUPPORT:</b>								
TRANS	164,581	21,486	21,486	13.1%	428,616	26,995	26,995	6.3%
OTHER(Vehicle sales, Insurance )	0			#DIV/0!				
DEPRECIATION					50,950	6,140	6,140	12.1%
<b>SUBTOT TRANS(IN-HOUSE)</b>	<b>164,581</b>	<b>21,486</b>	<b>21,486</b>	<b>13.1%</b>	<b>479,566</b>	<b>33,135</b>	<b>33,135</b>	<b>6.9%</b>
HH TRANS PURCHASE SVCS					25,000	2,409	2,409	9.6%
<b>SUBTOTAL ALL TRANSPORTATION</b>	<b>164,581</b>	<b>21,486</b>	<b>21,486</b>	<b>13.1%</b>	<b>504,566</b>	<b>35,544</b>	<b>35,544</b>	<b>7.0%</b>
<b>ADMINISTRATION/SUPPORT:</b>								
SGF M&G (FSSP + S-SLS+ OBRA	30,154	-	-	0.0%				
ADMIN FEE/QA; Ops	0			#DIV/0!				
EI CONTRACT INDIRECT (10%)	18,421	437	437	2.4%				
BUSINESS OPERATIONS	0			#DIV/0!	487,394	39,526	39,526	8.1%
MAINTENANCE					135,692	13,055	13,055	9.6%
SAFETY	0			#DIV/0!	32,719	2,308	2,308	7.1%
TRAINING					42,711	3,935	3,935	9.2%
HR				#DIV/0!	162,062	10,651	10,651	6.6%
I.T. SUPPORT					140,704	10,293	10,293	7.3%
FUNDRAISING				#DIV/0!	23,800	168	168	0.7%
DEPRECIATION					20,500	1,644	1,644	8.0%
<b>SUBTOTAL ADMIN/SUPPORT</b>	<b>48,575</b>	<b>437</b>	<b>437</b>	<b>0.9%</b>	<b>1,045,582</b>	<b>81,580</b>	<b>81,580</b>	<b>7.8%</b>
<b>LOCAL &amp; OTHER:</b>								
CITIES & COUNTIES	16,500			0.0%				
IN-KIND	5,000	1,118	1,118	22.4%	5,000	1,118	1,118	22.4%
LOCAL-RESTRICTED	20,000	218	218	1.1%				#DIV/0!
INTEREST INCOME (inc cmu note)	1,500	173	173	11.5%				
CDOT VANS/LOGOS (RESTRICTED)	29,163			0.0%				
CDOT VANS GRANT (RESTRICTED)	116,653			0.0%				

## COMMUNITY OPTIONS, INC.

## FY22 Initial Budget Revenue &amp; Expense by Program

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ITEM	REVENUE:	REVENUE:	REVENUE:	REVENUE:	EXPENSE:	EXPENSE:	EXPENSE:	EXPENSES:
	FY2022	FY22	FY22	21BUD-->22BUD	FY2022	FY22	FY22	BUD21->BUD22
	INITIAL BUDGET	JUL21 ACTUAL	Y-T-D	%% CHANGE	INITIAL BUDGET	JUL21 ACTUAL	Y-T-D	%% CHANGE
OTHER (Plug)						(51)	(51)	
OPERATING PROJECTS					50,000	82	82	0.2%
FUNDRAISING (UNRESTRICTED)	50,000	375	375	0.8%				
CAPITAL CAMPAIGN	0		-	#DIV/0!				
<b>SUBTOTAL LOCAL &amp; OTHER</b>	<b>238,816</b>	<b>1,884</b>	<b>1,884</b>	<b>0.8%</b>	<b>55,000</b>	<b>1,149</b>	<b>1,149</b>	<b>2.1%</b>
<b>TOTAL ALL PROGRAMS</b>	<b>7,508,614</b>	<b>570,153</b>	<b>570,154</b>	<b>7.6%</b>	<b>7,905,512</b>	<b>625,317</b>	<b>625,317</b>	<b>7.9%</b>
REV. BUDGET FISCAL YEAR COMPARATIVE	7,508,614	570,153	570,154	7.59%				
EXP. BUDGET /FISCAL YEAR COMPARATIVE	7,905,512	625,317	625,317	7.91%				
<b>SURPLUS/(DEFICIT) BY YEARS</b>	<b>(396,898)</b>	<b>(55,164)</b>	<b>(55,163)</b>					

# COMMUNITY OPTIONS, INC.

## OPERATING PROJECTS--FY 2022

7/31/2021

G/L Code	Description	PRIORITY	FY2	Expended Cur Mth	Year-to- Date Expended	Balance	% Expended
5401-40-000	Admin-Repair Split Rail Fence, Storage Units painted		\$ 2,000				
80-000	Exterior siding, Deck,Interior, porches, storm windows, new swamp cooler		\$ 15,000				
80-000	Interior--Bathroom remodel, Wall repair , basement stairs, window coverings		\$ 12,500				
xxxx-72-030	Delta Duplex--Exterior painting		\$ 3,500				
5402-72-020	Downstairs--Flooring, wall repair, painting		\$ 2,000				
54xx-72-020	Roof Replaced Shingles		\$ 11,000				
54xx-75-060	Roof Valley Repair Shingles		\$ 4,000				
54xx-75-060	Bathroom work, leak in wall, shower to closet		\$ 2,500				
54xx-75-070	Cascade NorthWest Building--Roof Replaced		\$ 12,000.00				
54xx-75-080	Hillview Rear patio covering		\$ 4,000				
5402-75-120	Ute Cover 1/2 wall for W/C protection		\$ 950				
5403-75-120	Ute-Rear steps, rail, & patio concrete pad redone		\$ 8,000				
60-600	Park Place-Concrete slab re-finish Need estimate		?				
75-090	Tree removal/trimming-Glencoe, Park, Delta, Admin		\$ 10,000				
60-320	Interior work;HVAC, lift		\$ 7,500				
60-320	Storm drain and gutters; Need complete estimate		\$ 6,000				
<b>Total All</b>	<b>Total Operating Projects Budgeted</b>		<b>\$ 100,950</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	

## CAPITAL ITEMS--FY 2022

7/31/2021

G/L Code	Description	PRIORITY	FY21 Budget	Expended Cur Mth	Year-to- Date Expended	Balance	% Expended
5XXX-40-600						\$ -	#DIV/0!
52xx-79-000	Maintenance Lift for New Vans 18,000 lb 4 post	y	\$ 15,000			\$ 15,000	0%
52xx-79-000	CDOT FY 22Local Match	y	\$ 29,163			\$ 29,163	0%
52xx-79-000	Used forklift	y	\$ 5,000			\$ 5,000	0%
						\$ -	#DIV/0!
<b>Total All</b>	<b>Total Capital Budgeted</b>		<b>\$ 49,163</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 49,163</b>	<b>0%</b>
Admin Building Items				82	82		
Grand Total				82	82		