



BOARD MEETING MINUTES December 14, 2021

Present:

Darcy Arnold
Mary Turner
Carolyn Rettig
David Lane
Mike Schottelkotte (via Zoom)
Dr. Lou Dwyer
Julie Hilmes
Trevor Harrison (via Zoom)
David Kienholz

Absences:

Mary West
Traci Watson

Staff Present:

John Vastag
Steve Dahlman
Kevin Sowder
Aimee Pruitt
Chris McDonald (7:10)
Corenna Howard
Holly Tea (via Zoom)

Guest:

Lori Sharp
Lucy Noll (parent)
Mandy Miller (parent)

- I. Call to Order: Meeting called to order at 6:31 pm by President Darcy Arnold.
- II. Absences: See above
- III. Minutes Review. Motion made by David Lane to approve minutes from November 2021 meeting, seconded by Mary Turner. All in favor, motion carried.
- IV. Public Comment:
Board Emails: Darcy reminded everyone to check your COI emails.
 - A. Mandy Miller informed the Board that she has information on some clients that would like to be adopted for Christmas and BHE is trying to spread the love. Darcy requested Mandy send the information to her and she would get it to the rest of the Board.
 - B. The Audit Exit Conference has been pushed out to a special Board meeting, Wednesday December 29th at 6:30 pm.
- V. Executive Director's Report:
 - Park Place is having a holiday door decorating contest.
 - COVID update; we currently don't have any homes under quarantine. We had one staff test positive over the weekend, but we are as fully operational as we have been in a while.

- We have 10 open positions, hired 8 in November and 7 in December. There are 4 new staff starting this week, but we also had 4 resignations in December so far.
- The Executive Team are meeting Friday to go over the Economic Impact Study and give feedback. John and Lori Sharp are working on “our” story and John’s Rotary Club are willing to be the first to view the video and share their thoughts. We would like to see a completed video by late January, early February.
- John emailed Brandon, the investigator for the Attorney General’s office, no new information. Doesn’t seem like they’re in a big hurry so hopefully we’ll hear something back after the holidays.
- Survey update: the final results came in for all 5 homes. There were 2 deficiencies at each home, the Policy & Procedure for the flu vaccine and we need to have a dietician more closely observing some of our clients’ menus. Other than that, the surveyors were very complimentary and commented how easy it was to work with us. This was the best survey we’ve had in 15 years.
- Our new nurse, Joe, has been on board for almost a month now and he’s doing a good job. Friday, the 17th is the State nurses last day.
- CM redesign is moving forward, there was a new catchment area document sent out for perusal. The restructure is still set to be completed July 1st, 2024. Elaine has been attending tons of Zoom meetings/webinars for CM and EI.
- We have 82 cell phones agency wide; our goal is to get down to 30 which will reduce the bill about \$1,000 a month. The phones are being eliminated by service contract end dates. When Admin moves to PP 10 of those phones will be for CM, the other 20 will go to the group homes.
- Park Place is having their holiday party tomorrow (12/15), Aspen Crest is holding theirs on Thursday (12/16), and Admin will be having their party on 12/21.
- John will be out of the office starting 12/22 through 12/28.
- By the end of December our Memory Maker program will have \$14K to start making memories for our clients. Jennifer and the Program team are developing protocol on how these funds can be disbursed.
- We raised \$25,743 with Colorado Gives, \$12,500 of that total was from the county.
- There hasn’t been a response to our counteroffer from the potential buyers of the Admin building.
- John and Steve had a meeting with Tom Chamberlain Monday to go over the plans for Park North, hopefully we’ll have the final plans in a week or so.
- John talked to Kendall, with the city, about having an environmental study done for PP and the cost might be covered by the city.
- David Kienholz suggested we contact Habitat for Humanity about maybe renting their spare warehouse for storage for the Admin building until the renovations at Park North are complete.
- John dropped in for a surprise visit at Hillview and everything seems to be going very well, it was the most relaxed he’s seen Lori.
- Corenna has been busy going over everything with Steve before his retirement and things are moving along rather well.

VI. Committee Reports

A. Finance/Audit Committee: Steve presented the financial report for October 2021.

- The sale of the Garnet building hit the books in October, the building was fully depreciated we had the land on our books for \$6K, so we got to count the entire sale as revenue.

- With the sale of the Garnet building, the land east of town, and the PPP loan cash in the bank is doing well.
 - Steve and Corenna got caught up on the EI billing and there are rate increases coming soon.
 - Last Friday, (12/10), John, Steve, and Corenna met with some people from Alpine Bank and took them on a tour of Vista View, Ute, and PP. We're waiting to see what they come up with moving forwards.
 - David Lane moves to approve the financial statement for October 2021, as presented, seconded by Mike Schottelkotte. All in favor, motion carried.
- B. PR/Fund-Raising Committee: Lori Sharp had to leave early.
- Next October is our 50th Anniversary, we would like to make the Annual meeting something special.
 - John would like to put together a 50th Anniversary planning committee and asked the Board to think about joining.

VII. Old Business:

- A. Remote Work Policy: Mike Schottelkotte motions to approve and adopt the policy, seconded by David Lane. All in favor, motion carried.
- B. Staff Wage Increase: This is follow-up to a special Board meeting; the summary outlines the compression adjustment as well as the mandatory wage increase presented by the state.
- Corenna went over the spreadsheet with the Board and some discussion was had.
 - David Lane motions to accept the money from the state and distribute to employees as mandated and in addition allow it to affect all other employees as presented, seconded by Carolyn Rettig. All in favor, motion carried.
 - Darcy brought up the need to do something for the Program Directors and a couple of people who would need some more in-depth discussion, so it was decided that we need to come up with some options for increasing their wages/salaries as well, to be presented at the January 2022 Board meeting. David Lane amended the motion to include this stipulation, seconded by Carolyn Rettig. All in favor, amended motion carried.
 - The revised budget will also be presented at the January 2022 Board meeting.

VIII. New Business:

- A. Corporate Resolution updating bank account signature pages adding John Vastag, Corenna Howard, and Kevin Sowder will be authorized on all accounts in Montrose, Delta, and Cedaredge. Bank of Colorado in Cedaredge will also have these additional individuals who are also authorized on that account; Janice Elliott, Deneen Cook, and Marilyn Fick. Effective January 1st, 2022. David Lane motions to approve this Corporate Resolution, seconded by Mary Turner. All in favor, motion carried.
- B. Influenza Immunization of Staff Policy (New): Mike Schottelkotte motions to approve and adopt this policy, seconded by Dr. Dwyer. All in favor, motion carried.
- C. Temporary Implementation of In-Person Visits Policy (New): Mike Schottelkotte motions to approve and adopt this policy, seconded by Carolyn Rettig. All in favor, motion carried.
- D. Medication Administration & Documentation Policy (Revised): Mary Turner motions to approve and adopt this policy, seconded by Mike Schottelkotte. All in favor, motion carried.
- E. Management of Client Funds Policy (Revised): Table this Policy until January, put under old business.

- F. Pay Card/Debit Card Policy (New): Under Section II. Procedure: Strike “many of the” which will leave the sentence as; Other procedures will be dictated by the Management of Client Funds Policy. Mike Schottelkotte motions to approve and adopt policy with afore mentioned changes, seconded by Carolyn Rettig. All in favor, motion carried.
- G. “Christmas Bonus” Senior management met and discussed a holiday bonus for staff, they came up with a \$25 gift card from King Soopers. Mike Schottelkotte motions to approve \$25 gift cards for holiday bonus, seconded by Julie Hilmes. All in favor, motion carried.

IX. Announcements:

- Julie announced that the mask mandate has been lifted again at Park Place.
- COI is moving to a bi-weekly payroll schedule in January 2022.

X. Adjournment: Motion to adjourn put forth by David Lane. Meeting was adjourned at 7:15 PM.

Respectfully submitted,

Aimee Pruitt

Community Options, Inc.
FY22 FINANCE REPORT AS OF 10/31/2021
12/14/2021



Reports attached:

1. Balance Sheet/Working Capital Report
2. Revenue and Expense Statement

Summary:

REVENUES One-third of the way through the fiscal year revenue is 3.3% above budget. However, \$269k of revenue is derived from the sale of Garnet property in Delta. Removing that transaction would put our revenue at 33.8%, still above budget. EI GAE billing is caught up to date but there is a timing issue on booked revenue in State General Fund programs; less than \$10k total.

EXPENSES As of 10/31 we are running just slightly above budgeted numbers by .22%; about \$20k. Operational savings is significantly higher as unbudgeted commission on property sales, accelerated maintenance expenditures and facility appliance upgrades account for about \$100k incumbent in the expenses.

Working Capital as of 10/31/21

Current Month	7/1/2021 Balance	Net Change from 7/1/21	Increase of
\$ 3,033,233	\$ 1,922,485	\$ 1,110,748	\$ 365,003 from last month.

Balance Sheet as of 10/31/21

	Current Month	7/1/2021 Ratio	Net % Change from 7/1/21
Current Ratio	3.797	2.575	47.46%
Curr Assets/All Liabilities	1.983	1.354	46.50%

Capital/Ops Projects:

\$ -	Current Month	Most expenditures are hitting contract, maintenance and appliance functional lines, not Project accounts. My bad in not anticipating that to occur.
\$ 35,591	Year-to-Date	

Revenue to 10/31/2021

	Actual	Budget	+/-
Agency	37.40%	33.33%	4.07%
Agency w/o Children's Svc	38.14%	33.33%	4.80%

Comparative Expense Review as of 10/31/2021

Expenses:	Current Month over/(under)	From 2 Months Ago over/(under)	Cur Mth/Last Yr over/(under)	Comment-See Summary
Agency	0.21%	0.25%	-3.82%	
Agency w/o Children's	0.44%	0.43%	-3.82%	
Children's Svc's	-3.50%	-2.83%	-13.18%	
Day/SLS Program Svc's	-5.85%	-4.25%	-10.36%	
Residential Svc's	3.13%	2.45%	0.61%	
Adult Services	0.21%	0.27%	-2.90%	
Case Mgmt.	-2.34%	-1.07%	-2.10%	
Transportation Svc's	-0.97%	-0.57%	-9.93%	
Admin	4.84%	3.14%	-2.56%	



COMMUNITY OPTIONS, INC.--BALANCE SHEET & WORKING CAPITAL REPORT
FY22 PERIOD ENDING 10/31/2021 (33.3% OF FY22)
12/14/2021

ASSETS:	10/31/21 Ops		9/30/21 Ops		8/31/21 Ops		6/30/21 Ops		6/30/2020		6/30/2019	
Current Assets												
Operating Cash Accts	\$	3,231,167	\$	2,809,141	\$	2,752,617	\$	2,057,376	\$	2,157,846	\$	1,069,872
Cash Held in Trust	\$	112,837	\$	330,183	\$	270,883	\$	154,094	\$	199,748	\$	63,912
Prepaid Expenses	\$	43,692	\$	44,349	\$	44,847	\$	45,488	\$	39,116	\$	37,232
Medicaid A/R	\$	516,639	\$	501,936	\$	548,623	\$	581,049	\$	590,569	\$	532,669
State A/R	\$	94,220	\$	76,951	\$	38,325	\$	169,889	\$	54,620	\$	192,542
Misc. A/R (Spec Nds, VR, Gen'l)	\$	108,689	\$	46,913	\$	126,915	\$	126,976	\$	178,547	\$	7,793
Voc Trade A/R	\$	462	\$	707	\$	455	\$	2,701	\$	2,775	\$	4,710
Client A/R	\$	10,033	\$	9,405	\$	9,853	\$	5,708	\$	9,100	\$	9,548
Total Current Assets *		\$ 4,117,739		\$ 3,819,585		\$ 3,792,518		\$ 3,143,281		\$ 3,232,321		\$ 1,918,278
Notes Receivable	\$	40,228	\$	40,228	\$	41,062	\$	41,676	\$	46,001	\$	147,884
Assets held for sale		\$ -		\$ -		\$ -		\$ 875,000		\$ 1,087,471		\$ 1,087,471
Fixed Assets												
Office Eqmt	\$	4,468	\$	5,022	\$	5,576	\$	2,413	\$	10,849	\$	20,145
Trans Eqmt	\$	255,194	\$	261,244	\$	267,294	\$	197,475	\$	233,571	\$	71,273
Land	\$	592,605	\$	604,605	\$	604,605	\$	604,605	\$	604,605	\$	604,605
Bldgs & Imprvmts	\$	1,978,680	\$	1,997,652	\$	2,016,625	\$	2,050,071	\$	2,282,235	\$	2,482,235
Program Eqmt	\$	18,725	\$	19,127	\$	19,529	\$	15,465	\$	21,177	\$	23,780
Cur. Yr. Capital & Work In Progress	\$	2,909	\$	2,909	\$	2,909	\$	125,545	\$	-	\$	-
Total Fixed Assets		\$ 2,852,581		\$ 2,890,559		\$ 2,916,538		\$ 2,995,574		\$ 3,152,437		\$ 3,202,038
TOTAL ASSETS		\$ 7,010,549		\$ 6,750,767		\$ 6,750,118		\$ 7,055,531		\$ 7,518,230		\$ 6,355,671
LIABILITIES & FUND BALANCES:												
Liabilities												
Current Liabilities*	\$	1,084,506	\$	1,151,355	\$	1,131,151	\$	1,220,796	\$	2,780,789	\$	1,649,834
Long Term Liabilities	\$	991,576	\$	993,587	\$	996,266	\$	1,100,949	\$	706,362	\$	876,287
Total Liabilities		\$ 2,076,082		\$ 2,144,942		\$ 2,127,417		\$ 2,321,745		\$ 3,487,151		\$ 2,526,121
Fund Balance	\$	4,778,012	\$	4,778,012	\$	4,778,012	\$	3,777,867	\$	3,876,594	\$	4,176,740
Net Income	\$	156,456	\$	(172,187)	\$	(155,310)	\$	955,921	\$	154,485	\$	(347,189)
Total Fund Bal & Net Income		\$ 4,934,468		\$ 4,605,825		\$ 4,622,702		\$ 4,733,788		\$ 4,031,079		\$ 3,829,551
TOTAL LIABILITIES & FUND BALANCE		\$ 7,010,549		\$ 6,750,767		\$ 6,750,118		\$ 7,055,531		\$ 7,518,230		\$ 6,355,672

	10/31/21 Ops		9/30/21 Ops		8/31/21 Ops		6/30/21 Ops		6/30/2020		6/30/2019	
*WORKING CAPITAL BALANCE		3,033,233		2,668,230		2,661,367		1,922,485		451,532		268,444
Change:												
From Previous Month		365,003		6,863		696,591						
FY to Date:												
(Balance at 7/1/21)= \$ 1,922,485		1,110,748		745,745		738,882		1,470,953		183,088		(1,000,344)
		(from 7/1/21)		(from 7/1/21)		(from 7/1/21)		(from 7/1/20)		(from 7/1/19)		(from 7/1/18)

COMMUNITY OPTIONS, INC.

FY22 Initial Budget Revenue & Expense by Program

33.33%

12/14/2021

12/14/2021					A B C E			
ITEM	REVENUE: FY2022 INITIAL BUDGET	REVENUE: FY22 OCT21 ACTUAL	REVENUE: FY22 Y-T-D	REVENUE: 21BUD->22BUD %% CHANGE	EXPENSE: FY2022 INITIAL BUDGET	EXPENSE: FY22 OCT21 ACTUAL	EXPENSE: FY22 Y-T-D	EXPENSES: BUD21->BUD22 %% CHANGE
TOTAL ALL PROGRAMS	7,508,614	984,838	2,808,519	37.4%	7,905,512	656,900	2,652,065	33.5%
Without Children & Family:								
REVENUE BUDGET / MONTH / YTD	\$ 7,058,062	\$ 928,426	\$ 2,691,660	38.14%				
EXPENSE BUDGET MONTH / YTD	\$ 7,456,813	\$ 621,798	\$ 2,518,202	33.77%				
SURPLUS/(DEFICIT) BUDGET / MONTH / YTD	\$ (398,751)	\$ 306,628	\$ 173,458					
CHILDREN/FAMILY SVCS:								
E.I. UNICORN BILLING	100,773	6,838	22,938	22.8%	148,317	11,614	45,360	30.6%
E.I. GAE CONTRACT DIRECT	54,435	16,150	16,150	29.7%	0			#DIV/0!
EARLY INTERV INS TRUST	10,885	6,769	13,467	123.7%	10,885	4,780	12,604	115.8%
EARLY INTERV INS TRUST/BROKER	2,488	1,151	2,289	92.0%	0			#DIV/0!
SUBTOT E/I+PART C	168,581	30,908	54,845	32.5%	159,202	16,394	57,964	36.4%
FSS PROGRAM:								
DIRECT FAMILY	126,676	4,533	22,861	18.0%	126,676	8,233	28,302	22.3%
PROGRAM MSO,C/M	58,956	3,669	17,845	30.3%	58,956	4,386	22,110	37.5%
SUBTOTAL FSSP	185,632	8,202	40,706	21.9%	185,632	12,619	50,412	27.2%
CHILDRENS' EXTENSIVE SUP(CES)	48,616	1,153	5,158	10.6%	48,616	1,423	5,863	12.1%
SUBT CHILD/FAMILY SVCS	402,829	40,263	100,708	25.0%	393,450	30,436	114,239	29.0%
PROGRAM ADMIN/OTHER:								
EARLY INTER-ADMIN CONTRACT	47,724	16,150	16,150	33.8%	55,200	4,666	19,624	35.6%
DEPRECIATION					50			0.0%
SUBT PROGRAM ADMIN/OTHER	47,724	16,150	16,150	33.8%	55,250	4,666	19,624	35.5%
SUBTOTAL CHILD/FAMILY SVCS	450,553	56,413	116,858	25.9%	448,700	35,102	133,863	29.8%
DAY/SLS PROGRAM:								
MEDICAID DAY SVCS	809,641	74,847	292,701	36.2%				
MED SUPPORTED LVG SVCS	432,887	35,035	162,331	37.5%				
STATE SUPPORTED LVG SVCS	98,043	6,465	16,353	16.7%				
OBSS SVCS	14,508	1,291	2,277	15.7%				
MONTROSE PROD REV	6,957	248	1,282	18.4%				

COMMUNITY OPTIONS, INC.

FY22 Initial Budget Revenue & Expense by Program

33.33%

12/14/2021

ITEM	12/14/2021				A B C E			
	REVENUE:	REVENUE:	REVENUE:	REVENUE:	EXPENSE:	EXPENSE:	EXPENSE:	EXPENSES:
	FY2022	FY22	FY22	21BUD-->22BUD	FY2022	FY22	FY22	BUD21->BUD22
	INITIAL BUDGET	OCT21 ACTUAL	Y-T-D	%% CHANGE	INITIAL BUDGET	OCT21 ACTUAL	Y-T-D	%% CHANGE
DELTA/ASPEN CREST PROD REV	3,595	270	1,860	51.7%	377,006	21,442	105,066	27.9%
JOB COACH	10,110	82	1,303	12.9%				
SCHOOL DAY	11,624			0.0%				
SECOND IMPRESSIONS	62,058	8,824	28,900	46.6%	135,132	7,532	30,196	22.3%
PARK PLACE					390,717	31,681	136,386	34.9%
PARK PLACE SE					150,432	6,626	11,410	7.6%
ASPEN CREST SE					25,547	1,839	3,979	15.6%
DAY PRIVATE PAY	7,106	-	728	10.2%	0			#DIV/0!
MONTROSE PP DEPRECIATION					100,000	8,182	32,728	32.7%
DELTA/AC DEPRECIATION					21,500	1,810	7,239	33.7%
MONTROSE ADMIN					206,113	9,468	51,613	25.0%
DELTA/ASPEN CREST ADMIN					90,332	7,327	22,532	24.9%
SUBT DAY/SLS PROGRAM SVCS	1,456,529	127,062	507,734	34.9%	1,496,779	95,907	401,149	26.8%
SLS PERSONAL CARE/ SUPPORT:								
MED SLS PERS CARE/SUPPORT					164,314	15,619	65,947	40.1%
ST SLS PERS CARE/SUPPORT					95,748	6,646	15,702	16.4%
SUBT SLS PERS CARE/SUPPORT:	0	-	-	0	260,062	22,265	81,649	31.4%
SUBT DAY/SLS PROGRAM:	1,456,529	127,062	507,734	34.9%	1,756,841	118,172	482,798	27.5%
RESIDENTIAL PROGRAM:								
MEDICAID RESIDENTIAL SVCS								
VISTA VIEW GH	391,643	35,662	133,567	34.1%	286,454	23,584	104,696	36.5%
CASCADE GH	368,801	28,897	120,789	32.8%	312,539	32,397	123,572	39.5%
HILLVIEW GH	511,811	45,642	167,929	32.8%	488,668	40,273	173,348	35.5%
GLENCOE GH	6,000	-	-	0.0%	13,650	906	3,812	27.9%
CANYONVIEW GH	525,233	42,159	164,236	31.3%	407,110	33,596	136,666	33.6%
UTE HOUSE GH	547,809	43,359	167,083	30.5%	423,498	38,432	164,464	38.8%
SUBTOTAL GRP HMS	2,351,298	195,719	753,605	32.1%	1,931,919	169,188	706,558	36.6%
MONTROSE PCA BILLING	201,900	23,497	74,516	36.9%	271,836	19,775	84,786	31.2%
DELTA PCA BILLING	345,886	30,768	117,068	33.8%	239,563	19,567	77,443	32.3%

COMMUNITY OPTIONS, INC.

FY22 Initial Budget Revenue & Expense by Program

33.33%

12/14/2021

ITEM	12/14/2021				A				B				C				E			
	12/14/2021				A				B				C				E			
	REVENUE: FY2022 INITIAL BUDGET	REVENUE: FY22 OCT21 ACTUAL	REVENUE: FY22 Y-T-D	REVENUE: 21BUD-->22BUD %% CHANGE	EXPENSE: FY2022 INITIAL BUDGET	EXPENSE: FY22 OCT21 ACTUAL	EXPENSE: FY22 Y-T-D	EXPENSES: BUD21->BUD22 %% CHANGE	EXPENSE: FY2022 INITIAL BUDGET	EXPENSE: FY22 OCT21 ACTUAL	EXPENSE: FY22 Y-T-D	EXPENSES: BUD21->BUD22 %% CHANGE	EXPENSE: FY2022 INITIAL BUDGET	EXPENSE: FY22 OCT21 ACTUAL	EXPENSE: FY22 Y-T-D	EXPENSES: BUD21->BUD22 %% CHANGE	EXPENSE: FY2022 INITIAL BUDGET	EXPENSE: FY22 OCT21 ACTUAL	EXPENSE: FY22 Y-T-D	EXPENSES: BUD21->BUD22 %% CHANGE
NEW COMP RESOURCES EST.	122,281			0.0%	0			#DIV/0!												
HOST HOME SVCS	947,476	76,933	319,774	33.8%	669,607	49,824	213,103	31.8%												
HOST HM ADMIN					69,624	6,503	26,299	37.8%												
FAMILY CARE GIVER		14,250	35,751			10,467	23,867	#DIV/0!												
SUBT PCA/HH	1,617,543	145,448	547,108	33.8%	1,250,630	106,136	425,498	34.0%												
ALL REIMBURSED MEDICAL	9,916	-	7,458	75.2%																
HUD	10,620	883	3,532	33.3%																
CLIENT R/B	656,978	54,600	218,469	33.3%																
SUBT RESID PROGRAM	4,646,355	396,650	1,530,172	32.9%	3,182,549	275,324	1,132,056	35.6%												
CONTRACT SERVICES																				
OHCDs (Prof Svc)					8,500	814	2,739	32.2%												
SUBT CONTRACT SERVICES					8,500	814	2,739	32.2%												
PROGRAM ADMIN/OTHER:																				
RESID ADMIN/SUPPORT					118,200	19,786	75,229	63.6%												
MONTROSE MEDICAL SUPPORTS					146,940	16,822	58,375	39.7%												
DELTA MEDICAL SUPPORTS					80,152	5,701	24,138	30.1%												
OTHER(Clt Vacation Clearing)	0			#DIV/0!	976	-	1,813	185.8%												
RESID DEPRECIATION					102,000	8,203	32,811	32.2%												
SUBT PROGRAM ADMIN/OTHER:	0			#DIV/0!	448,268	50,512	192,366	42.9%												
SUBT RESIDENTIAL PROGRAM:	4,646,355	396,650	1,530,172	32.9%	3,639,317	326,650	1,327,161	36.5%												
SUBTOTAL ADULT SVCS:	6,102,884	523,712	2,037,907	33.4%	5,396,158	444,822	1,809,959	33.5%												
CASE MANAGEMENT:																				
CS MGMT(STATE)	32,157	3,691	17,867	55.6%	358,380	25,034	110,568	30.9%												
EI SVC COORDINATORS	82,050	11,847	11,847	14.4%	95,327	7,161	30,126	31.6%												
CS MGMT(TCM)	358,565	32,340	127,124	35.5%																
CM ADMIN FEES (New 7/20)	0			#DIV/0!																
EARLY INTERV INS TRUST/SC	1,670	655	3,604	215.8%																
TCM-EARLY INTERVENTION	28,764	4,531	12,028	41.8%																
OTHER--DRAWER FUND	0			#DIV/0!	1,800	-	484	26.9%												

COMMUNITY OPTIONS, INC.

FY22 Initial Budget Revenue & Expense by Program

33.33%

12/14/2021

ITEM	12/14/2021				A			
	REVENUE:	REVENUE:	REVENUE:	REVENUE:	EXPENSE:	EXPENSE:	EXPENSE:	EXPENSES:
	FY2022	FY22	FY22	21BUD-->22BUD	FY2022	FY22	FY22	BUD21->BUD22
	INITIAL BUDGET	OCT21 ACTUAL	Y-T-D	%% CHANGE	INITIAL BUDGET	OCT21 ACTUAL	Y-T-D	%% CHANGE
DEPRECIATION					0			#DIV/0!
SUBTOTAL CS MGMT	503,206	53,065	172,469	34.3%	455,507	32,195	141,178	31.0%
TRANSPORTATION SVCS/SUPPORT:								
TRANS	164,581	20,456	82,641	50.2%	428,616	31,487	129,201	30.1%
OTHER(Vehicle sales, Insurance)	0	-	847	#DIV/0!				
DEPRECIATION					50,950	6,140	24,561	48.2%
SUBTOT TRANS(IN-HOUSE)	164,581	20,456	83,488	50.7%	479,566	37,627	153,762	32.1%
HH TRANS PURCHASE SVCS					25,000	2,380	9,512	38.0%
SUBTOTAL ALL TRANSPORTATION	164,581	20,456	83,488	50.7%	504,566	40,007	163,274	32.4%
ADMINISTRATION/SUPPORT:								
SGF M&G (FSSP + S-SLS+ OBRA	30,154	1,714	4,286	14.2%				
ADMIN FEE/QA; Ops	0			#DIV/0!				
EI INDIRECT-UNICORN & GAE (10%)	18,421	5,099	6,709	36.4%				
BUSINESS OPERATIONS	0	5,653	11,864	#DIV/0!	487,394	58,364	169,345	34.7%
MAINTENANCE					135,692	14,647	52,978	39.0%
SAFETY	0				32,719	2,335	9,924	30.3%
TRAINING					42,711	3,406	11,487	26.9%
HR					162,062	10,736	43,790	27.0%
I.T. SUPPORT					140,704	9,770	43,915	31.2%
FUNDRAISING					23,800	4,010	61,083	256.7%
DEPRECIATION					20,500	1,644	6,574	32.1%
SUBTOTAL ADMIN/SUPPORT	48,575	12,465	22,859	47.1%	1,045,582	104,912	399,096	38.2%
LOCAL & OTHER:								
CITIES & COUNTIES	16,500	14,500	18,500	112.1%				
IN-KIND	5,000	675	1,793	35.9%	5,000	675	1,793	35.9%
LOCAL-RESTRICTED	20,000	2,500	3,223	16.1%		-	4,086	#DIV/0!
INTEREST INCOME (inc notes)	1,500	226	931	62.1%				
CDOT VANS/LOGOS (RESTRICTED)	29,163	25,000	30,800	105.6%				
CDOT VANS GRANT (RESTRICTED)	116,653			0.0%				

COMMUNITY OPTIONS, INC.

FY22 Initial Budget Revenue & Expense by Program

33.33%

12/14/2021

12/14/2021					A	B	C	E
ITEM	REVENUE:	REVENUE:	REVENUE:	REVENUE:	EXPENSE:	EXPENSE:	EXPENSE:	EXPENSES:
	FY2022	FY22	FY22	21BUD-->22BUD	FY2022	FY22	FY22	BUD21->BUD22
	INITIAL BUDGET	OCT21 ACTUAL	Y-T-D	%% CHANGE	INITIAL BUDGET	OCT21 ACTUAL	Y-T-D	%% CHANGE
GAIN ON SALE OF ASSETS		270,528	295,528					
OTHER (Plug)		(1)				(813)	(1,266)	
OPERATING PROJECTS					50,000	-	82	0.2%
FUNDRAISING (UNRESTRICTED)	50,000	5,300	24,162	48.3%				
CAPITAL CAMPAIGN	0		-	#DIV/0!				
SUBTOTAL LOCAL & OTHER	238,816	318,728	374,936	157.0%	55,000	(138)	4,695	8.5%
TOTAL ALL PROGRAMS	7,508,614	984,838	2,808,519	37.4%	7,905,512	656,900	2,652,065	33.5%
REV. BUDGET FISCAL YEAR COMPARATIVE	7,508,614	984,838	2,808,519	37.40%				
EXP. BUDGET /FISCAL YEAR COMPARATIVE	7,905,512	656,900	2,652,065	33.55%				
SURPLUS/(DEFICIT) BY YEARS	(396,898)	327,938	156,454					